



# Attachment B

## Product Quotation

Quotation Number: 31196D031710

Date: 2023-02-07 08:50:24

Ship to	Bobcat Dealer	Bill To
CITY OF ARDEN HILLS Attn: JEFF FRID 1245 W HWY 96 ARDEN HILLS, MN 55112 Phone: (651) 755-1461 Email: jfrid@cityofardenhills.org	Lano Equipment, Inc, Ramsey, MN 6140 HIGHWAY 10 NW RAMSEY MN 55303-4529 Contact: Scott Fahey Phone: 763-323-1720 Fax: 763-422-3949 Cellular: 612-223-0510 E Mail: scott_f@lanoequip.com	CITY OF ARDEN HILLS Attn: JEFF FRID 1245 W HWY 96 ARDEN HILLS, MN 55112 Phone: (651) 755-1461

Description	Part No	Qty	Price Ea.	Total
<b>Bobcat UW56</b>	M1225	1	\$56,595.00	\$56,595.00
Factory Installed Deluxe Road Package	M1225-P01-C01	1	\$2,461.00	\$2,461.00
Deluxe Road Package includes: Backup Alarm, Turn Signals, Flashers, Tail Lights, Brake Lights, Rear view mirror, Side Mirrors, Horn, Rear work lights, and headlights				
High Flow Package	M1225-R03-C02	1	\$1,476.00	\$1,476.00
29 X 12.5 Turf Tires	M1225-R05-C05	1	\$668.00	\$668.00
Heavy Duty Battery	M1225-R07-C02	1	\$82.00	\$82.00
Attachment Control	M1225-R08-C02	1	\$201.00	\$201.00
Power Bob-Tach	M1225-R14-C03	1	\$934.00	\$934.00
Radio Option	M1225-R15-C02	1	\$453.00	\$453.00
Traction Control	M1225-R16-C02	1	\$463.00	\$463.00
Engine Block Heater	M1225-A01-C02	1	\$111.00	\$111.00
Interior Trim	M1225-A01-C04	1	\$174.00	\$174.00
Dealer Installed Block Heater	7328972	1	\$70.00	\$70.00
Radio Kit	7439797	1	\$562.00	\$562.00
Rear Camera Kit, Frame Mounted	7432524	1	\$547.00	\$547.00
Suspension Seat Kit	7137285	1	\$1,194.00	\$1,194.00
Rear Window Guard	7150926	1	\$798.00	\$798.00
Attachments 68" Standard Duty Bucket	7272771	1	\$942.00	\$942.00
--- Bolt-On Cutting Edge, 68"	7104508	1	\$133.00	\$133.00

Total of Items Quoted	<b>\$67,864.00</b>
Dealer P.D.I.	<b>\$150.00</b>
Freight Charges	<b>\$1,480.00</b>
Dealer Assembly Charges	<b>\$420.00</b>
Trade-in 2014 5600 EST 1,600 HRS W BKT SN AHG811278	<b>(\$33,000.00)</b>
<b>Quote Total - US dollars</b>	<b>\$36,914.00</b>

**Notes: MN STATE CONTRACT RELEASE E-110(5) CONTRACT # 202992 EXPIRES 8/31/23**  
 ANNUAL TRADE OPTION - \$5,000 YR + ANY PRICE INCREASE FROM THE PREVIOUS YEAR  
 2 YEAR TRADE OPTION - \$12,000 YR + ANY PRICE INCREASE FROM THE PREVIOUS YEAR  
 UP TO 400 HOURS PER YEAR USAGE  
 EITHER PARTY HAS THE OPTION TO OPT OUT.

All prices subject to change without prior notice or obligation. This price quote supersedes all preceding price quotes.

**Customer Acceptance:** Purchase Order: \_\_\_\_\_

**Authorized Signature:** \_\_\_\_\_

**Print:** \_\_\_\_\_ **Sign:** \_\_\_\_\_ **Date:** \_\_\_\_\_